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## Level 5 Women wearing cosmetics are paid more

#### 23rd May, 2016

http://www.breakingnewsenglish.com/1605/160523-cosmetics-5.html

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#### Please try Levels 4 and 6. They are (a little) harder.



### THE READING

From http://www.breakingnewsenglish.com/1605/160523-cosmetics-5.html

Researchers have found there could be a good reason why women spend so long in the morning getting ready – they get paid more if they wear makeup and do their hair. Two sociologists concluded that attractive people get paid around 20 per cent more than "average" people. Both physically attractive men and women tended to earn more. One sociologist said: "For men, only about half of the effect of attractiveness is due to grooming....I think that we more readily judge women, and so presentation becomes important to them."

The study was from universities in Chicago and California. It will be in the journal Research in Social Stratification and Mobility. Researchers analysed data from 14,000 people who spoke about their salary, job, education, personality, behaviour and other things. The interviewers also rated each person on how attractive and well groomed they were. Researchers said people were biased about beauty because of a 'halo effect'. People think someone who is attractive on the outside is also beautiful on the inside. The idea that humans are influenced by beauty bias is not new.

Sources: http://www.**cosmopolitan.com**/style-beauty/beauty/news/a58728/income-of-attractive-peopleversus-well groomed/ http://www.**medicaldaily.com**/attractive-women-well groomed-getting-ready-387163 http://www.**dailymail.co.uk**/news/article-3600296/Women-care-appearance-ahead-office-studyshows-men-s-naturally-good-looking-are.html

### **PHRASE MATCHING**

From http://www.breakingnewsenglish.com/1605/160523-cosmetics-5.html

#### **PARAGRAPH ONE:**

- 1. there could be a good reason
- 2. women spend so long
- 3. getting
- 4. do their
- 5. get paid around 20 per cent
- 6. Both physically attractive
- 7. tended to
- 8. attractiveness is due

#### **PARAGRAPH TWO:**

- 1. Researchers analysed data
- 2. The interviewers also rated
- 3. how attractive and well
- 4. Researchers said people were
- 5. because of a
- 6. someone who is attractive
- 7. beautiful on
- 8. humans are influenced

- a. hair
- b. men and women
- c. to grooming
- d. in the morning
- e. earn more
- f. why
- q. more
- h. ready

- a. on the outside
- b. from 14,000 people
- c. by beauty
- d. each person
- e. groomed they were
- the inside f.
- q. biased
- h. 'halo effect'

### LISTEN AND FILL IN THE GAPS

From http://www.breakingnewsenglish.com/1605/160523-cosmetics-5.html

Researchers have found (1) \_\_\_\_\_\_ a good reason why women spend so long in the morning (2) \_\_\_\_\_\_ – they get paid more if they wear makeup (3) . Two sociologists concluded that attractive people get paid around 20 per cent more than "average" people. Both (4) \_\_\_\_\_ men and women tended to earn more. One sociologist said: "For men, only (5) \_\_\_\_\_ effect of attractiveness is due to grooming.... I think that we more readily judge women, and (6) becomes important to them." The (7) universities in Chicago and California. It will be in the journal Research in Social Stratification and Mobility. Researchers (8) \_\_\_\_\_ 14,000 people who spoke about their salary, job, education, (9) and other things. The interviewers also rated each person (10) \_\_\_\_\_ and well groomed they were. Researchers said people were biased about beauty because (11) \_\_\_\_\_\_. People think someone who is attractive on the outside is also beautiful on the inside. The idea that humans are influenced (12) \_\_\_\_\_\_ is not new.

### PUT A SLASH ( / )WHERE THE SPACES ARE

From http://www.breakingnewsenglish.com/1605/160523-cosmetics-5.html

Researchershavefoundtherecouldbeagoodreasonwhywomenspend solonginthemorninggettingready-theygetpaidmoreiftheywearmak eupanddotheirhair.Twosociologistsconcludedthatattractivepeopleg etpaidaround20percentmorethan"average"people.Bothphysicallyat tractivemenandwomentendedtoearnmore.Onesociologistsaid:"For men, only about half of the effect of attractive nessis due to grooming.... It hinkthatwemorereadilyjudgewomen, and sopresentation becomes im portanttothem."ThestudywasfromuniversitiesinChicagoandCaliforn ia.ItwillbeinthejournalResearchinSocialStratificationandMobility.Re searchersanalyseddatafrom14,000peoplewhospokeabouttheirsalar y,job,education,personality,behaviourandotherthings.Theintervie wersalsoratedeachpersononhowattractiveandwellgroomedtheywer e.Researcherssaidpeoplewerebiasedaboutbeautybecauseofa'haloef fect'.Peoplethinksomeonewhoisattractiveontheoutsideisalsobeautif ulontheinside. The idea that humans are influenced by beauty biasis not new.

5

### **COSMETICS SURVEY**

From http://www.breakingnewsenglish.com/1605/160523-cosmetics-4.html

Write five GOOD questions about cosmetics in the table. Do this in pairs. Each student must write the questions on his / her own paper.

When you have finished, interview other students. Write down their answers.

	STUDENT 1	STUDENT 2	STUDENT 3
Q.1.			
Q.2.			
Q.3.			
Q.4.			
Q.5.			

- Now return to your original partner and share and talk about what you found out. Change partners often.
- Make mini-presentations to other groups on your findings.

### WRITE QUESTIONS & ASK YOUR PARTNER(S)

Student A: Do not show these to your speaking partner(s).

a)	 	 
b)	 	
c)	 	 
d)	 	 
e)	 	 
f)	 	

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### WRITE QUESTIONS & ASK YOUR PARTNER(S)

Student B: Do not show these to your speaking partner(s).

a)	 	
b)		
c)		
d)		
e)		
f)		

### WRITING

From http://www.breakingnewsenglish.com/1605/160523-cosmetics-5.html

Write about **cosmetics** for 10 minutes. Read and talk about your partner's paper.